



FAMILY SERVICES OF THE MERRIMACK VALLEY, INC.
FINANCIAL STATEMENTS
SEPTEMBER 30, 2019 AND 2018

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To the Board of Directors
Family Services of the Merrimack Valley, Inc.
Lawrence, Massachusetts

INDEPENDENT AUDITORS' REPORT

Report on the Financial Statements

We have audited the accompanying financial statements of Family Services of the Merrimack Valley, Inc. (the Organization), which comprise the statement of financial position as of September 30, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Family Services of the Merrimack Valley, Inc. as of September 30, 2019, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on 2018 Financial Statements

The financial statements of Family Services of the Merrimack Valley, Inc. as of and for the year ended September 30, 2018, were audited by other auditors whose report dated January 7, 2019, expressed an unmodified opinion on those statements.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 20, 2020, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying schedule of expenditures of federal awards, as required by *Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Moody, Famiglietti & Andronico, LLP

Moody, Famiglietti & Andronico, LLP
Tewksbury, Massachusetts
February 20, 2020

September 30	2019	2018
Assets		
Current Assets:		
Cash	\$ 564,311	\$ 444,664
Accounts and Grants Receivable, Net of Allowance for Doubtful Accounts	542,406	472,785
Prepaid Expenses	37,000	36,822
Total Current Assets	1,143,717	954,271
Property and Equipment, Net of Accumulated Depreciation	638,858	480,780
Investments	373,523	349,651
Security Deposits	15,742	-
Total Assets	\$ 2,171,840	\$ 1,784,702
Liabilities and Net Assets		
Current Liabilities:		
Line of Credit	\$ -	\$ -
Accounts Payable	135,913	132,405
Grants Payable	62,150	17,787
Accrued Expenses	231,743	225,132
Deferred Revenue	47,985	40,833
Current Portion of Deferred Rent	41,424	-
Total Current Liabilities	519,215	416,157
Deferred Rent, Net of Current Portion	124,285	-
Total Liabilities	643,500	416,157
Net Assets:		
Net Assets without Donor Restrictions	1,063,425	1,064,924
Net Assets with Donor Restrictions	464,915	303,621
Total Net Assets	1,528,340	1,368,545
Total Liabilities and Net Assets	\$ 2,171,840	\$ 1,784,702

Statements of Activities
Family Services of the Merrimack Valley, Inc.
For the Years Ended September 30
2019
2018

	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
Operating Activities:						
Revenue and Other Support:						
Government Grants and Contracts	\$ 3,287,021	\$ -	\$ 3,287,021	\$ 2,802,403	\$ -	\$ 2,802,403
Program Service Fees	1,193,334	-	1,193,334	1,275,489	-	1,275,489
Foundation Grants	394,555	342,500	737,055	382,039	168,250	550,289
Special Events, Net of Direct Benefit to Donor Costs of \$68,155 and \$33,474, Respectively	220,914	-	220,914	239,405	-	239,405
Contributions	199,965	-	199,965	195,478	-	195,478
In-Kind Contributions	143,974	-	143,974	98,198	-	98,198
United Way of Massachusetts Bay Contributions	50,880	-	50,880	46,841	-	46,841
Miscellaneous	47,802	-	47,802	53,221	-	53,221
Net Assets Released from Restriction	192,502	(192,502)	-	136,357	(136,357)	-
Total Revenue and Other Support	5,730,947	149,998	5,880,945	5,229,431	31,893	5,261,324
Operating Expenses:						
Program Services:						
Clinical Services	1,181,731	-	1,181,731	1,237,920	-	1,237,920
Family Services	736,107	-	736,107	565,439	-	565,439
Youth Services	1,477,994	-	1,477,994	1,134,674	-	1,134,674
Elder Services	48,103	-	48,103	44,695	-	44,695
Family Resource Center	573,951	-	573,951	538,735	-	538,735
Lawrence/Methuen Community Coalition	512,137	-	512,137	601,767	-	601,767
Crisis Services	174,448	-	174,448	133,442	-	133,442
Employee Assistance	27,268	-	27,268	25,157	-	25,157
Uncommon Threads	265,231	-	265,231	172,488	-	172,488
One Wish Project	11,145	-	11,145	-	-	-
Total Program Services	5,008,115	-	5,008,115	4,454,317	-	4,454,317
General and Administrative	525,158	-	525,158	557,132	-	557,132
Fundraising	215,428	-	215,428	200,679	-	200,679
Total Operating Expenses	5,748,701	-	5,748,701	5,212,128	-	5,212,128
Increase in Net Assets from Operations	(17,754)	149,998	132,244	17,303	31,893	49,196
Nonoperating Activities:						
Investment Income, Net	16,255	11,296	27,551	19,564	18,348	37,912
(Decrease) Increase in Net Assets	(1,499)	161,294	159,795	36,867	50,241	87,108
Net Assets, Beginning of Year	1,064,924	303,621	1,368,545	1,028,057	253,380	1,281,437
Net Assets, End of Year	\$ 1,063,425	\$ 464,915	\$ 1,528,340	\$ 1,064,924	\$ 303,621	\$ 1,368,545

The accompanying notes are an integral part of these financial statements.

Statements of Functional Expenses

Family Services of the Merrimack Valley, Inc.

For the Year Ended September 30

2019

	Program Services											General and Administrative	Fundraising	Total
	Clinical Services	Family Services	Youth Services	Elder Services	Family Resource Center	Lawrence/Methuen Community Coalition	Crisis Services	Employee Assistance	Uncommon Threads	One Wish Project	Total Program Services			
Salaries	\$ 773,227	\$ 400,211	\$ 634,461	\$ 36,402	\$ 323,313	\$ 331,654	\$ 97,717	\$ 14,858	\$ 29,429	\$ -	\$ 2,641,272	\$ 330,591	\$ 142,423	\$ 3,114,286
Contracts and Services	167,618	125,791	464,389	1,439	21,229	15,597	9,283	5,446	72,847	5,637	889,276	59,321	25,200	973,797
Employee Benefits and Taxes	140,223	72,576	115,056	6,601	58,631	60,144	17,720	2,694	5,337	-	478,982	59,951	25,828	564,761
Program Supplies	9,002	69,771	128,058	-	55,990	24,424	16,973	-	135,388	2,626	442,232	14,082	2,231	458,545
Travel	13,515	17,491	72,260	1,249	18,497	8,872	9,068	240	92	950	142,234	1,921	1,176	145,331
Building and Equipment	26,679	13,809	21,891	1,256	11,155	11,443	3,372	513	1,015	-	91,133	11,407	4,914	107,454
Office Rent	-	7,850	-	-	24,852	32,686	-	-	17,500	-	82,888	10,651	-	93,539
Depreciation	9,917	5,132	8,137	467	46,642	4,253	1,253	191	377	-	76,369	4,240	1,826	82,435
Office Services	3,757	4,747	4,859	189	4,403	8,776	2,325	526	1,601	44	31,227	20,902	1,575	53,704
Meeting and Dues	1,668	9,754	16,661	-	881	7,019	6,952	575	150	100	43,760	5,312	1,264	50,336
Printing and Publications	14,166	3,482	3,515	-	3,921	2,717	8,444	2,021	1,091	1,788	41,145	2,243	7,036	50,424
Insurance	10,612	5,493	8,707	500	4,437	4,552	1,341	204	404	-	36,250	4,537	1,955	42,742
Special Event Expense	-	-	-	-	-	-	-	-	-	-	-	-	-	68,155
Bad Debt	11,347	-	-	-	-	-	-	-	-	-	11,347	-	-	11,347
Total Expenses	1,181,731	736,107	1,477,994	48,103	573,951	512,137	174,448	27,268	265,231	11,145	5,008,115	525,158	283,583	5,816,856
Less: Expenses Included with Revenue on the Statements of Activities	-	-	-	-	-	-	-	-	-	-	-	-	-	68,155
	\$ 1,181,731	\$ 736,107	\$ 1,477,994	\$ 48,103	\$ 573,951	\$ 512,137	\$ 174,448	\$ 27,268	\$ 265,231	\$ 11,145	\$ 5,008,115	\$ 525,158	\$ 215,428	\$ 5,748,701

The accompanying notes are an integral part of these financial statements.

Statements of Functional Expenses (Continued)

Family Services of the Merrimack Valley, Inc.

For the Year Ended September 30

2018

Program Services

	Clinical Services	Family Services	Youth Services	Elder Services	Family Resource Center	Lawrence/Methuen Community Coalition	Crisis Services	Employee Assistance	Uncommon Threads	Total Program Services	General and Administrative	Fundraising	Total
Salaries	\$ 855,155	\$ 314,198	\$ 523,214	\$ 34,386	\$ 294,881	\$ 322,317	\$ 80,642	\$ 14,976	\$ 1,286	\$ 2,441,055	\$ 358,425	\$ 120,023	\$ 2,919,503
Contracts and Services	130,145	100,196	277,371	1,055	29,167	104,316	8,785	3,187	76,211	730,433	71,238	12,641	814,312
Employee Benefits and Taxes	154,783	56,444	93,661	6,179	52,785	62,332	13,754	2,709	232	442,879	54,337	18,195	515,411
Program Supplies	12,800	44,351	119,681	-	68,633	21,726	10,961	63	74,926	353,141	40,035	25,538	418,714
Travel	12,127	10,118	63,273	1,086	12,083	8,002	7,696	230	71	114,686	2,781	592	118,059
Building and Equipment	19,905	6,942	12,551	800	15,711	21,208	1,876	351	31	79,375	8,344	2,795	90,514
Office Rent	-	7,250	-	-	47,966	33,987	-	-	14,625	103,828	-	-	103,828
Depreciation	11,244	4,131	6,880	452	3,877	4,238	1,060	197	17	32,096	4,697	1,578	38,371
Office Services	5,811	4,802	5,641	247	6,550	13,271	2,233	513	1,315	40,383	6,817	3,607	50,807
Meeting and Dues	1,749	7,614	14,375	-	1,520	2,930	2,630	551	1,225	32,594	2,998	3,504	39,096
Printing and Publications	11,591	4,913	10,567	-	1,357	2,844	2,655	2,166	2,531	38,624	2,349	10,495	51,468
Insurance	12,193	4,480	7,460	490	4,205	4,596	1,150	214	18	34,806	5,111	1,711	41,628
Special Event Expense	-	-	-	-	-	-	-	-	-	-	-	33,471	33,471
Bad Debt	10,417	-	-	-	-	-	-	-	-	10,417	-	-	10,417
Total Expenses	1,237,920	565,439	1,134,674	44,695	538,735	601,767	133,442	25,157	172,488	4,454,317	557,132	234,150	5,245,599
Less: Expenses Included with Revenue on the Statements of Activities	-	-	-	-	-	-	-	-	-	-	-	33,471	33,471
	<u>\$ 1,237,920</u>	<u>\$ 565,439</u>	<u>\$ 1,134,674</u>	<u>\$ 44,695</u>	<u>\$ 538,735</u>	<u>\$ 601,767</u>	<u>\$ 133,442</u>	<u>\$ 25,157</u>	<u>\$ 172,488</u>	<u>\$ 4,454,317</u>	<u>\$ 557,132</u>	<u>\$ 200,679</u>	<u>\$ 5,212,128</u>

The accompanying notes are an integral part of these financial statements.

For the Years Ended September 30	2019	2018
Cash Flows from Operating Activities:		
Increase in Net Assets	\$ 159,795	\$ 87,108
Adjustments to Reconcile Increase in Net Assets to Net Cash Provided by Operating Activities:		
Depreciation	82,435	38,371
Net Realized and Unrealized Gains	(20,478)	(22,460)
Bad Debt	11,347	10,417
Increase in Accounts and Grants Receivable	(80,968)	(108,865)
(Increase) Decrease in Prepaid Expenses	(178)	17,192
Increase in Long-Term Security Deposits	(15,742)	-
Increase in Accounts Payable	3,508	43,330
Increase in Grants Payable	44,363	17,787
Increase in Accrued Expenses	6,611	42,302
Increase in Deferred Revenue	7,152	1,512
Decrease in Deferred Rent	(34,891)	-
Net Cash Provided by Operating Activities	162,954	126,694
Cash Flows from Investing Activities:		
Acquisition of Property and Equipment	(39,913)	-
Purchase of Investments	(7,044)	(15,453)
Proceeds from Sale of Investments	3,650	3,325
Net Cash Used in Investing Activities	(43,307)	(12,128)
Net Increase in Cash	119,647	114,566
Cash, Beginning of Year	444,664	330,098
Cash, End of Year	\$ 564,311	\$ 444,664
<u>Supplemental Disclosure of Non-Cash Investing and Financing Activities:</u>		
Acquisition of Property and Equipment Financed with Tenant Improvement Allowance	\$ 200,600	\$ -

1. Organization and Summary of Significant Accounting Policies:

Nature of Organization: Family Services of the Merrimack Valley, Inc. (the Organization) is a private nonprofit social service agency incorporated on June 21, 1876. The Organization is located in Lawrence, Massachusetts and provides a broad range of evidence-based prevention and treatment programs that result in self sufficiency and improved outcomes for its clients. Over 20 programs are currently offered in the areas of child welfare, parent education, youth development and mentoring, employee assistance, mental health treatment and suicide prevention. These services reach over 7,400 individuals from the Greater Lawrence area annually.

Basis of Presentation: The financial statements of the Organization have been prepared using the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP). The Organization reports information regarding its financial position and activities according to the following net asset classifications:

Net Assets without Donor Restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and Board of Directors.

Net Assets with Donor Restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Measure of Operations: The statements of activities report all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Organization's ongoing prevention and treatment programs. Nonoperating activities are limited to resources that generate return from investments that are considered to be of a more unusual or nonrecurring nature.

Fair Value Measurements: The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described as follows:

Level 1 - Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2 - Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability; and
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 - Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Revenue Recognition: Revenue is reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Revenue represents client fees and insurance payments for billable client services. Revenue is recorded when the services are provided, the fee is fixed and determinable, persuasive evidence of an arrangement exists and collectibility is reasonably assured.

Revenue related to special events is generally recognized when the event takes place. Special event revenue is shown net of direct costs of benefits to donors.

1. Organization and Summary of Significant Accounting Policies (Continued):

The Organization receives a majority of its operating funds in the form of grants or contracts from various federal, state and local government agencies. Grant and contract revenue is recognized as reimbursable expenses are incurred and upon meeting the legal and contractual requirements of the funding source.

The programs of the Organization are supported by contracts negotiated with various agencies of the Commonwealth of Massachusetts; therefore, the Organization is subject to the regulations and rate formulas of the Massachusetts Operational Services Division.

Deferred Revenue: Deferred revenue results from payments received in advance of the aforementioned revenue recognition criteria being met.

Contributions: Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributed property and equipment are recorded at fair value at the date of donation. Contributions with donor-imposed stipulations regarding how long contributed assets must be used are recorded as net assets with donor restrictions. Otherwise, the contributions are recorded as net assets without donor restrictions.

Contributions of services are reported as revenue and expenses without donor restrictions at the fair value of the service received only if the services create or enhance a nonfinancial asset or would typically need to be purchased by the Organization if they had not been provided by contribution, require specialized skills, and are provided by individuals with those skills. Contributions of goods and space to be used in program operations are reported as revenue and expenses without donor restrictions at the time the goods or space is received.

Cash: The Organization maintains its cash in bank deposit accounts, which, at times, may exceed federally insured limits. The Organization has not experienced any losses in such accounts, and believes it is not exposed to any significant credit risk on cash.

Accounts and Grants Receivable: Receivables are stated at the amount management expects to collect from outstanding balances. An allowance for doubtful accounts is provided for those receivables considered to be uncollectible based upon management's assessment of the collectibility of receivables, which considers historical write-off experience and any specific risks identified in in customer or donor collection matters. Bad debts are written off against the allowance when identified.

Investments and Investment Income: The Organization's investments are reported at fair value as of the date of the statements of financial position. Realized and unrealized gains and losses are reflected in the accompanying statements of activities. Investment income or loss on investments (including realized and unrealized gains and losses on investments, interest and dividends) is included in net assets without donor restrictions unless the income or loss is restricted by donor or law. Investment income or loss on investments of donor-restricted endowment funds (including realized and unrealized gains and losses on investments, interest, and dividends) is included in donor restricted gains and losses.

Interpretation of Relevant Law: The Organization follows the Uniform Prudent Management of Institutional Funds Act (UPMIFA). The Organization's Board of Trustees has interpreted UPMIFA as considering the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as donor-restricted endowment funds (a) the original value of gifts donated to the endowment, (b) the original value of subsequent gifts to the endowment (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund, and (d) appreciation (depreciation) in the fair value of endowment investments. Therefore, unless stated otherwise in the gift instrument, the assets in an endowment fund are donor-restricted assets until those amounts are appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by UPMIFA.

1. Organization and Summary of Significant Accounting Policies (Continued):

In accordance with UPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate endowment funds:

- Duration and preservation of the fund
- Purposes of the Organization and the donor-restricted endowment fund
- General economic conditions
- Possible effect of inflation and deflation
- Expected total return from income and the appreciation of investments
- Other resources of the Organization
- Investment policies of the Organization

Concentrations of Credit Risk: Financial instruments that potentially subject the Organization to concentration of credit risk consist primarily of cash, investments, and accounts and grants receivable. The Organization maintains its cash and investments with high-credit quality financial institutions. Accounts and grants receivable are carried at the outstanding principal balance, less an estimate for allowance for uncollectible receivables based upon management's judgment of potential defaults. Management determines the allowance for doubtful accounts by identifying troubled receivables balances and by using an assessment of the customer's or grantor's credit worthiness. As of each of the years ended September 30, 2019 and 2018, management has established an allowance for doubtful accounts in the amount of \$5,000.

Other Risks and Uncertainties: Due to the level of risk associated with certain investment securities and the level of uncertainty related to changes in the value of investment securities, it is at least reasonably possible that changes in the values of the investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

Property and Equipment: Property and equipment are recorded at cost on the date of acquisition. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets, as follows:

Building and Improvements	5 - 39 Years Lesser of Useful Life
Leasehold Improvements	or Life of Lease
Office Equipment	5 - 10 Years

Deferred Rent: The Organization records rent expense on a constant periodic rate over the term of the lease agreement. The excess of the cumulative rent expense incurred over the cumulative amounts due under the lease agreement is deferred and recognized over the term of the lease.

Advertising Costs: The Organization expenses advertising costs as incurred.

Functional Allocation of Expenses: The costs of providing the Organization's program and other activities have been summarized on a functional basis in the statements of activities. Expenses related directly to program activities and supporting services are charged directly to that function while other expenses that are common to several functions are allocated based on management's estimates, among major classes of programs activities and supporting services.

The expenses that are allocated include the following:

Expense	Method of Allocation
Salaries	Time and Effort
Contracts and Services	Time and Effort
Employee Benefits and Taxes	Time and Effort
Building and Equipment	Time and Effort
Depreciation	Time and Effort
Insurance	Time and Effort

Income Taxes: The Organization is a nonprofit Organization as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes on trade or business profits generated by activities related to the Organization's exempt function. The Organization may be subject to federal and state income taxes for profits generated from trade or business activities unrelated to the Organization's exempt function. As of September 30, 2019 and 2018, management believes that the Organization has not generated any unrelated business taxable income.

1. Organization and Summary of Significant Accounting Policies (Continued):

The Organization assesses the recording of uncertain tax positions by evaluating the minimum recognition threshold and measurement requirements a tax position must meet before being recognized as a benefit in the financial statements. The Organization's policy is to recognize interest and penalties accrued on any uncertain tax positions as a component of income tax expense, if any, in its statements of activities.

Use of Estimates: Management has used estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities in its preparation of the financial statements in accordance GAAP. Actual results experienced by the Organization may differ from those estimates.

Subsequent Events: Management has evaluated subsequent events spanning the period from September 30, 2019 through February 20, 2020, the latter representing the issuance date of these financial statements.

Recently Adopted Accounting Policies: On August 18, 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) - *Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classifications, deficiencies in information about liquidity and the availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has adjusted the presentation of these financial statements accordingly. The ASU 2016-14 has been applied retrospectively to all periods presented.

Reclassification: Certain accounts in the September 30, 2018 financial statements have been reclassified for comparative purposes to conform to the presentation in the September 30, 2019 financial statements.

2. Fiscal Sponsorship:

The Organization entered into separate Fiscal Sponsorship Agreements with Uncommon Threads, the Lawrence/Methuen Community Coalition (Coalition), One Wish Project (Project) and Gateway to College (Gateway). Per the terms of the agreements, the Organization receives tax-deductible charitable contributions on behalf of these organizations and provides related administrative support.

During the years ended September 30, 2019 and 2018, the Organization received revenue on behalf of these organizations in the amounts as follows:

	2019	2018
Uncommon Threads	\$ 361,886	\$ 197,028
Coalition	572,330	631,616
Gateway	45,450	40,400
Project	12,310	-
	<u>\$ 991,976</u>	<u>\$ 869,044</u>

During the years ended September 30, 2019 and 2018, the Organization paid expenses on behalf of these organizations in the amounts as follows:

	2019	2018
Uncommon Threads	\$ 287,740	\$ 196,963
Coalition	573,466	632,374
Gateway	45,000	40,000
Project	12,261	-
	<u>\$ 918,467</u>	<u>\$ 869,337</u>

As of September 30, 2019, the Organization's net assets with donor restrictions includes unspent amounts received on behalf of Uncommon Threads in the amount of \$75,000.

3. Availability and Liquidity:

The following reflects the Organization's financial assets as of September 30, 2019:

Financial Assets at September 30, 2019:	
Cash	\$ 564,311
Accounts and Grants Receivable, Net of Allowance for Doubtful Accounts	542,406
Investments	373,523
Total Financial Assets at September 30, 2019	<u>1,480,240</u>
Less: Amounts Unavailable for General Expenditures within One Year:	
Due to Contractual or Donor-Imposed Restriction:	
Restricted by Donor with Time or Purpose Restrictions	383,491
To be Held in Perpetuity	81,424
Board Designations:	
Board Designated Endowment Fund	168,427
	<u>633,342</u>
Financial Assets Available to Meet Cash Needs for General Expenditures over the Next 12 Months	<u>\$ 846,898</u>

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations may come due. In addition, the Organization invests cash in excess of daily requirements in long-term investments. In the event of an unanticipated liquidity need, the Organization also could draw upon \$250,000 available under its line of credit or its board designated endowment fund.

4. Property and Equipment:

Property and equipment as of September 30, 2019 and 2018 consist of the following:

	2019	2018
Building and Improvements	\$ 678,126	\$ 670,826
Leasehold Improvements	233,213	-
Office Equipment	158,119	158,119
Land	109,635	109,635
	<u>1,179,093</u>	<u>938,580</u>
Less: Accumulated Depreciation	<u>540,235</u>	<u>457,800</u>
	<u>\$ 638,858</u>	<u>\$ 480,780</u>

Depreciation expense for the years ended September 30, 2019 and 2018 amounted to \$82,435 and \$38,371, respectively.

5. Investments:

Investments as of September 30, 2019 and 2018 consist of mutual funds in the amounts of \$373,523 and \$349,651, respectively.

For the years ended September 30, 2019 and 2018, net investment income consists of the following:

	2019	2018
Net Unrealized Gains	\$ 19,903	\$ 21,825
Interest and Dividends	7,073	15,452
Net Realized Gains	<u>575</u>	<u>635</u>
	<u>\$ 27,551</u>	<u>\$ 37,912</u>

6. Endowment:

Return Objectives and Risk Parameters: The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported

by its endowment while seeking to maintain the purchasing power of the endowment assets. Accordingly, the investment process seeks the preservation of principal and optimization of total return within a framework of moderate risk. Endowment assets are invested in a mutual fund account that includes a well-diversified asset mix of equity and debt securities, that is intended to result in a consistent inflation-protected rate of return. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to not expose the fund to unacceptable levels of risk. Endowment assets include those assets of donor-restricted funds that the Organization must hold in perpetuity or for a donor-specified period(s) as well as board-designated funds.

Spending Policy: The Organization's spending policy is to appropriate for distribution from its donor-restricted endowment funds an amount equal to the rolling three-year average of the dividend and interest income (excluding capital gains) realized on the endowment fund's investments expressed as a percentage of the fair market value of the endowment fund. Such percentage is calculated as of June 30 each year and is applied to the fair market value of the endowment fund as of that date to determine the exact amount to be appropriated for the next fiscal year beginning October 1.

Appropriating amounts from the board restricted endowment fund is done annually by the Organization's Finance Committee based on an assessment of the Organization's needs in conjunction with the annual budget process. In establishing this policy, the Organization considered the long-term expected return on its investment assets, the nature and duration of the individual endowment funds, and the possible effects of inflation. The Organization expects the current spending policy to allow its endowment funds to grow, which is consistent with the Organization's objective to maintain the purchasing power of the endowment assets as well as to provide additional real growth through investment return.

6. Endowment (Continued):

As of September 30, 2019 and 2018, the endowment balance, by net asset classification, consists of the following:

	2019		
	Without Donor Restrictions	With Donor Restrictions	Total
Donor-Restricted Endowment Funds	\$ -	\$ 157,415	\$ 157,415
Board-Designated Endowment Funds	168,427	-	168,427
	<u>\$ 168,427</u>	<u>\$ 157,415</u>	<u>\$ 325,842</u>
	2018		
	Without Donor Restrictions	With Donor Restrictions	Total
Donor-Restricted Endowment Funds	\$ -	\$ 147,871	\$ 147,871
Board-Designated Endowment Funds	158,088	-	158,088
	<u>\$ 158,088</u>	<u>\$ 147,871</u>	<u>\$ 305,959</u>

The changes in the endowment balance by net asset classification as of September 30, 2019 and 2018 consist of the following:

	Without Donor Restrictions	With Donor Restrictions	Totals
Endowment Balance, September 30, 2017	\$ 140,189	\$ 131,130	\$ 271,319
Investment Returns:			
Net Realized and Unrealized Gains	12,349	11,549	23,898
Interest and Dividends, Net of Investment Fees	7,268	6,799	14,067
Total Investment Returns	<u>19,617</u>	<u>18,348</u>	<u>37,965</u>
Appropriation of Endowment Assets for Expenditure	<u>(1,718)</u>	<u>(1,607)</u>	<u>(3,325)</u>
Endowment Balance, September 30, 2018	<u>158,088</u>	<u>147,871</u>	<u>305,959</u>
Investment Returns:			
Net Realized and Unrealized Gains	9,367	8,647	18,014
Interest and Dividends, Net of Investment Fees	2,870	2,649	5,519
Total Investment Returns	<u>12,237</u>	<u>11,296</u>	<u>23,533</u>
Appropriation of Endowment Assets for Expenditure	<u>(1,898)</u>	<u>(1,752)</u>	<u>(3,650)</u>
Endowment Balance, September 30, 2019	<u>\$ 168,427</u>	<u>\$ 157,415</u>	<u>\$ 325,842</u>

7. Fair Value Measurements:

Investments measured at fair value on a recurring basis as of September 30, 2019 and 2018 are as follows:

Fair Value Measurements at September 30, 2019						
	Totals	Quoted Prices in Active Markets for Identical Assets or Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
Mutual Funds:						
Allocation: 50%-70% Equity	\$ 325,833	\$ 325,833	\$ -	\$ -		
Intermediate Core-Plus Bond	47,690	47,690	-	-		
	<u>\$ 373,523</u>	<u>\$ 373,523</u>	<u>\$ -</u>	<u>\$ -</u>		

Fair Value Measurements at September 30, 2018						
	Total	Quoted Prices in Active Markets for Identical Assets or Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
Mutual Funds:						
Allocation: 50%-70% Equity	\$ 305,951	\$ 305,951	\$ -	\$ -		
Intermediate Core-Plus Bond	43,700	43,700	-	-		
	<u>\$ 349,651</u>	<u>\$ 349,651</u>	<u>\$ -</u>	<u>\$ -</u>		

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used for the years ended September 30, 2019 and 2018.

Mutual Funds: Valued at the daily closing price as reported by the fund. Mutual funds held by the Organization are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The mutual funds held by the Organization are deemed to be actively traded.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

8. Line of Credit:

The Organization is party to a revolving line of credit agreement with a bank for maximum borrowings of \$250,000. The line of credit is payable on demand and bears interest at the bank's prime rate (5.00% at September 30, 2019), and is collateralized by substantially all of the assets of the Organization. As of September 30, 2019 and 2018, there was no outstanding balance on the line of credit.

**Year Ending
September 30,**

2020	\$	161,254
2021		147,218
2022		73,932
2023		23,636
		406,040
	\$	406,040

9. Operating Leases:

The Company rents office space through various noncancelable operating leases and month-to-month lease agreements expiring on various dates through September 30, 2023. During the years ended September 30, 2019 and 2018, rent expense incurred under these noncancelable agreements amounted to \$79,036 and \$103,177, respectively.

Future minimum lease payments due under the noncancelable lease agreements as of September 30, 2019 are as follows:

10. Net Assets without Donor Restrictions:

Net assets without donor restrictions as of September 30, 2019 and 2018 consist of the following:

	2019	2018
Board Designated		
Endowment	\$ 168,427	\$ 158,088
Net Investment in		
Property and		
Equipment	638,858	480,780
Available for Operations	256,140	426,056
	\$ 1,063,425	\$ 1,064,924

11. Net Assets with Donor Restrictions:

Net assets with donor restrictions as of September 30, 2019 and 2018 consist of the following:

	<u>2019</u>	<u>2018</u>
Family Programs:		
24/7 Dad	\$ 18,000	\$ 10,000
Court Appointed Special Advocates	27,500	37,500
	<u>45,500</u>	<u>47,500</u>
Youth Programs		
Big Friends Little Friends	20,000	6,000
Stand and Deliver Program	134,500	102,250
Success Mentoring	12,500	-
	<u>167,000</u>	<u>108,250</u>
Crisis Programs:		
Suicide Prevention	10,000	-
Other Programs:		
Uncommon Threads	75,000	-
Building Renovation Study	10,000	-
	<u>85,000</u>	<u>-</u>
Total Purpose Restrictions	307,500	155,750
Subject to Spending Policy and Appropriation Guidelines:		
Investment in Perpetuity (Including Amounts above Original Gift Amounts of \$81,424):		
General Endowment	157,415	147,871
Total Net Assets with Donor Restrictions	<u>\$ 464,915</u>	<u>\$ 303,621</u>

12. Net Assets Released from Restriction:

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes specified by donors or by the passage of time. Net assets released from restriction during the years ended September 30, 2019 and 2018 consist of the following:

	<u>2019</u>	<u>2018</u>
Subject to Expenditure for Specified Purpose:		
Family Programs:		
24/7 Dad	\$ 10,000	\$ 10,000
Court Appointed Special Advocates	60,000	12,500
	<u>70,000</u>	<u>22,500</u>
Youth Programs:		
Big Friends Little Friends	8,500	6,250
Stand and Deliver Program	102,250	103,500
	<u>110,750</u>	<u>109,750</u>
Crisis Programs:		
Samaritans	-	2,500
Other:		
Building Renovation Study	10,000	-
Appropriation of Appreciation on Endowment	1,752	1,607
	<u>11,752</u>	<u>1,607</u>
Total Net Assets Released from Restriction	<u>\$ 192,502</u>	<u>\$ 136,357</u>

13. Related Party Transactions:

During the year ended September 30, 2019, the Organization purchased general liability and business insurance from an insurance agency owned by an employee of the Organization and her family members. During the years ended September 30, 2019 and 2018, the insurance expense amounted to \$34,019 and \$35,786, respectively.

14. Donated Goods and Services:

The Organization receives donated goods and services. The estimated fair value for goods and services is determined by the donor or by management. During the years ended September 30, 2019 and 2018, donated goods and services consist of the following:

	2019	2018
Clothing and Accessories	\$ 105,000	\$ 60,000
Special Event Costs	36,974	32,748
Architectural Rendering	2,000	-
Laptop	-	450
Administrative Salary	-	5,000
	<u>\$ 143,974</u>	<u>\$ 98,198</u>

15. Retirement Plan:

The Organization sponsors a defined contribution pension plan covering substantially all of its employees who meet certain eligibility requirements. The Organization contributes an amount equal to two percent of the salaries of eligible employees. Pension plan benefits are 100% vested after three years of continuous service. During the years ended September 30, 2019 and 2018, the Organization made contributions to the plan of \$48,470 and \$39,018, respectively.

16. Economic Dependency:

During each of the years ended September 30, 2019 and 2018, the Organization generated a substantial portion of its government grants and contracts from two grantors. During the years ended September 30, 2019 and 2018, revenue from these grantors approximated 91% and 99%, respectively, of the Organization's total government grants and contracts revenue. As of September 30, 2019 and 2018, accounts and grants receivable from these grantors represented approximately 53% and 73%, respectively, of the Organization's total accounts and grants receivable.

17. Indemnifications:

In the ordinary course of business, the Organization enters into various agreements containing standard indemnification provisions. The Organization's indemnification obligations under such provisions are typically in effect from the date of execution of the applicable agreement through the end of the applicable statute of limitations. The aggregate maximum potential future liability of the Organization under such indemnification provisions is uncertain. As of September 30, 2019 and 2018, no amounts have been accrued related to such indemnification provisions.

Schedule of Expenditures of Federal Awards

Family Services of the Merrimack Valley, Inc.

For the Year Ended September 30

2019

Federal Grantor/Pass-Through Grantor/ Program or Cluster Title	Federal CFDA Number	Pass-Through Entity Identifying Number	Amounts Provided to Subrecipients	Total Federal Expenditures
Department of Justice:				
Direct Funding:				
Juvenile Mentoring Program	16.726		\$ 358,646	\$ 699,977
Passed-Through from the Commonwealth of Massachusetts - Office for Victim Assistance:				
Crime Victim Assistance	16.575	19VOCAVWA	-	40,765
Total Department of Justice			<u>358,646</u>	<u>740,742</u>
Health and Human Services:				
Direct Funding:				
Healthy Marriage Promotion and Responsible Fatherhood Grants				
	93.086		-	425,115
Drug-Free Communities Support Program Grants				
	93.276		-	109,495
Passed-Through from the Commonwealth of Massachusetts - Department of Public Health:				
Affordable Care Act (ACA) Personal Responsibility Education Program				
	93.092	INTF3212M03170722013	-	117,480
Pregnancy Assistance Fund Program				
	93.500	INTF3213MM3W17047037	-	202,442
Block Grant for Prevention and Treatment of Substance Abuse				
	93.959	INTF2354M04160222085	-	103,544
Passed-Through from the Commonwealth of Massachusetts - Department of Children and Families:				
Promoting Safe and Stable Families				
	93.556	INTF0000009951920644	-	261,596
Total Health and Human Services			<u>-</u>	<u>1,219,672</u>
Total Expenditures of Federal Awards			<u>\$ 358,646</u>	<u>\$ 1,960,414</u>

Notes to the Schedule of Expenditures of Federal Awards for the Year Ended September 30, 2019

Note 1 - Basis of Presentation

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal grant activity of Family Services of the Merrimack Valley, Inc. (the Organization) under programs of the federal government for the year ended September 30, 2019. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

Note 2 - Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Negative amounts shown on the Schedule, if any, represent adjustments or credits made in the normal course of business to amounts reported as expenditures in prior years. Pass-through entity identifying numbers are presented where available.

Note 3 - Indirect Costs

The Organization has elected not to use the 10-percent de minimus indirect cost rate allowed under Uniform Guidance.



To the Board of Directors
Family Services of the Merrimack Valley, Inc.
Lawrence, Massachusetts

**Independent Auditors' Report on Internal Control Over Financial Reporting and on
Compliance and Other Matters Based on an Audit of Financial Statements Performed in
Accordance with Government Auditing Standards**

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the accompanying financial statements of Family Services of the Merrimack Valley, Inc. (the Organization), which comprise the statement of financial position as of September 30, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated February 20, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. *A material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that more than a material misstatement of the Organization's financial statements will not be prevented, or detected and corrected in a timely basis. *A significant deficiency* is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

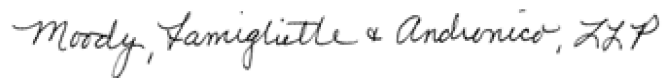
Our consideration of the internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in the internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Moody, Famiglietti & Andronico, LLP
Tewksbury, Massachusetts
February 20, 2020



To the Board of Directors
Family Services of the Merrimack Valley, Inc.
Lawrence, Massachusetts

**Independent Auditors' Report on Compliance for Each Major Federal Program and on
Internal Control over Compliance Required by the Uniform Guidance**

Report on Compliance for Each Major Federal Program

We have audited Family Services of the Merrimack Valley, Inc.'s (the Organization) compliance with the types of compliance requirements described in the OMB Compliance Supplement that could have a direct and material effect on each of the Organization's major federal programs for the year ended September 30, 2019. The Organization's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for each of the Organization's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Audits* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Organization's compliance.

Opinion on Each Major Federal Program

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2019.

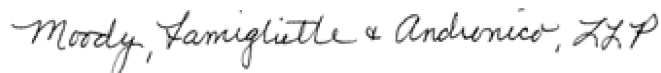
Report on Internal Control over Compliance

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first preceding paragraph and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.



Moody, Famiglietti & Andronico, LLP
Tewksbury, Massachusetts
February 20, 2020

Year Ended September 30, 2019

I. Summary of Independent Auditor's Report

Financial Statements

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

- Material weakness identified? Yes No
- Significant deficiencies identified that are not considered to be material weaknesses? Yes None Reported
- Noncompliance material to financial statements noted? Yes No

Federal Awards

Internal control over major programs:

- Material weakness identified? Yes No
- Significant deficiencies identified that are not considered to be material weaknesses? Yes None Reported

Types of auditor's report issued on compliance for major programs: Unmodified

- Any audit findings disclosed that are required to be reported in accordance with 2 CFR section 200.516(a)? Yes No

Identification of major programs

<u>CFDA Number(s)</u>	<u>Name of Federal Program or Cluster</u>
16.726	Juvenile Mentoring Program

Dollar threshold used to distinguish between Type A and Type B programs \$750,000

Auditee qualifies as low-risk auditee? Yes No

Year Ended September 30, 2019

II. Financial Statement Findings:

A. Significant Deficiencies or Material Weaknesses in Internal Control Over Financial Reporting

None

B. Compliance Findings

None

III. Federal Award Findings and Questioned Costs Federal Award Findings and Questioned Costs:

A. Significant Deficiencies or Material Weaknesses in Internal Control Over Compliance

None

B. Compliance Findings

None

Year Ended September 30, 2019

Prior Year Findings:

None



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