ABOUT FAMILY SERVICES

Family Services of the Merrimack Valley is a private nonprofit social service organization located in Lawrence, MA that builds individual self-reliance and strong families. Founded in 1854, the organization is deeply rooted in the Merrimack Valley region of Massachusetts and has established itself as a critical institution helping individuals and families build resilience to face life’s challenges.

The mission of the organization, to “empower, nurture and support children and families through life’s challenges to help them reach their full potential”, comes to life in the operation of 22 programs that improve the lives of nearly 7,000 individuals annually. This work is supported by a staff team of 85, a cadre of 336 volunteers, and a committed donor base of 870 individuals and organizations.
A Message From Our Leadership

Family Services’ Fiscal Year ending 9/30/2020 was a very difficult one – not just for our organization, but for our country and the world. We watched as COVID-19 overwhelmed our community, the families we serve, and our own team of staff and volunteers. But, as with every crisis this organization faces, we tapped into our resiliency, creativity, and compassion and met the moment with a renewed commitment to helping others. You’ll see from the highlights below that we managed to quickly adapt to an environment that required social distancing and still provided services to individuals and families that helped them navigate this difficult period. Of course we could not do this work without the commitment of so many. We are indebted to the donors, volunteers, and staff who gave time and treasure to support our mission during this difficult year. Thank you!

Sincerely,

Elizabeth Sweeney, CEO

FY20 Measures of Success

6,792 lives positively impacted across 43 cities and towns, through the talent and commitment of:
- 85 staff members
- 336 volunteers
- 870 donors

274 virtual workshops and trainings held, including youth leadership groups, parent education classes, and emotional wellness group support.

62 volunteers spent 13,680 hours advocating on behalf of 172 abused and neglected children.

15,957 telehealth and emergency in-person mental health sessions conducted.

1,601 individuals and families provided with child and baby care items, holiday meals, financial assistance, and school supplies.

9,600 calls answered on suicide prevention helpline.

368 youth matched with adult mentors to serve as a positive adult role model and spent over 8,000 hours on recreation, academic assistance and emotional support.

“Thank you for helping me find a better version of myself.”
- Youth mentoring participant

“I’m grateful and happy I became a client for Family Services. They are family in my eyes. All of them are so nice and kind. I hope to keep the experience that was given to me [by Family Services] so I can continue doing better for me and my son.”
- Parenting program participant
To fulfill its mission and help individuals overcome obstacles and reach their full potential, Family Services offers a broad array of programs in three core areas: Youth Development, Parent Education and Emotional Wellness. These services are implemented in 22 different programs reaching 6,792 individuals throughout Essex County.

Parent Education programs support parents and caregivers as they nurture and care for children of all ages, giving them the knowledge, skills and opportunities to learn about healthy child development, household management, and tools for navigating challenging times. In FY20, Family Services served 3,401 parents and guardians in seven parent education programs.

Emotional Wellness programs help individuals of all ages build resilience so that they can face life’s challenges with the knowledge, skills, and tools needed to stay healthy in trying times. In FY20, Family Services served 2,121 individuals in six emotional wellness programs.

Youth Development programs help young people navigate the difficult stages of early adolescence and young adulthood, helping them uncover their strengths and skills to avoid risk behaviors and stay on track toward personal and academic success. In FY20, Family Services served over 1,270 young people (ages birth through 18) through nine youth development programs.

FY20 Leadership

Staff Leadership Team
Aida Castro, Director of Community Support Services
Rosey Gonzalez, Director of Operations
Lori Howe, Chief Operating Officer
Karen Manzi, Human Resources Director
Linda Moynihan, Chief Financial Officer
Elizabeth Sweeney, Chief Executive Officer

Board of Directors
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Debby Briggs, Vice President
Kurt Mittelstaedt, Vice President
Tad Bickford, Past President
Greg Shaw, Treasurer
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Nancy Kendrick
Joan Kulash
Connie LeMaitre
Ted Lowrie
Michelle McCaux
Kerin Pintzopoulous
Judy Reghitto
Dick Sumberg
John Weaver
Stan Zientarski
The following represent unaudited financials for the period October 1, 2019 - September 30, 2020. To view the complete audited financial statement, visit FSMV.org/publications.

**REVENUE**

$5,810,849

- Program Service Fees: $1,117,137
- Govt Grants & Contracts: $3,084,091
- Contributions: $216,602
- Special Events: $131,466
- United Way: $50,080
- Foundation Grants: $848,350
- In Kind Contributions: $143,395
- Miscellaneous: $44,817
- Net Unrealized & Realized Gain on Investments: $44,111
- Capital Campaign Contributions: $131,000

**EXPENSES**

$5,438,296

- Personnel: $3,929,197
- Professional Contract Services: $499,656
- Office Rent: $144,996
- Building & Office Space Maintenance: $114,818
- Office Supplies: $418,902
- Program Supplies: $418,902
- Travel & Transportation: $59,798
- Meetings & Conferences: $19,881
- Office Services: $62,787
- Insurance: $47,404
- Printing: $43,492
- Miscellaneous: $22,990
- Depreciation: $74,375
- Capital Campaign Contributions: $131,000
- Contributions: $44,111
- In Kind Contribution: $143,195
- Miscellaneous: $44,817
- Net Unrealized & Realized Gain on Investments: $44,111
Our deepest thanks go to the following donors who invested in our community by making a donation to Family Services during our 2020 fiscal year! Donors listed include those who made cash and in-kind donations, as well as grants and event support during the period 10/01/2019 - 9/30/2020. We apologize for any omissions or mistakes. Please contact our development department with any corrections: 978-327-6676.

**Visionary ($20,000.00 + )**
- Kevin McCarthy
- MENTOR Charitable Fund, Inc.
- NetScout
- Pentucket Bank
- People’s United Community Foundation
- United Way of Mass Bay & Merrimack Valley
- Amelia Peabody Foundation
- Lynne Capozzi & Don Bulens
- Clipper Ship Foundation
- Cummings Foundation
- Digital Federal Credit Union
- Essex County Community Foundation
- Mass Mentoring Partnership
- New Balance Foundation
- Nordblom Family Foundation
- Schneider Electric
- The Peter and Elizabeth C. Tower Foundation
- Brad & Noni Yount

**Leadership ($10,000.00 + )**
- Charles River Labs
- Clinton H. and Wilma T. Shattuck Charitable Trust
- Edward S. and Winifred G. Moseley Foundation
- Foundation M
- Lincoln & Therese Filene Foundation
- Frank Reed & Margaret Jane Peters Memorial Funds
- Gable Family Fund
- Diane Huster
- Pfizer Global Supply
- Josephine G. Russell Trust
- Saab Family Foundation
- The Women’s Fund of Essex County
- Worden Family Foundation

**Guiding ($5,000.00 + )**
- DCU For Kids
- Stephen & Catherine DeSalvo
- Hiram Francis Mills Trust
- Oedel Foundation
- Richard & Lolli Sumberg

**Partner ($2,500.00 + )**
- Anonymous (1)
- Artemas W. Stearns Trust
- Douglas & Diana Berthiaume
- Charles G. Pringle Charitable Foundation
- Merrimack Valley Credit Union
- George & Patricia Edmonds
- Enterprise Bank
- First Church Congregational
- Greater Lawrence Summer Fund
- Richard & Nancy Haak
- Hunt Landscape Management
- Institution For Savings Charitable Foundation
- KPMG, LLP

**Sponsor ($1,000.00 + )**
- Anonymous (3)
- ALKU, Inc.
- Ameriprise Financial Inc.
- Andover Animal Hospital
- Stephen & Nancy Barry
- Louann Basilio
- Tad Bickford & Chris Donahue
- Dianne Brand
- Catherine McCarthy Memorial Trust Fund
- Maureen Daher
- James Deegan
- Nicholas & Phyllis Del Vecchio
- William & Kathleen DeLuca
- Peter Drench & Anne Ferguson
- Eastern Bank
- FM Global
- Kay Frishman & Ron Hilbink
- Andrew & Tina Girdwood
- Haverhill Bank
- International Family Church
- Jackson Lumber & Millwork Co.
- Denis & Suzanne Kelley
- George & Carolyn Koehler
- Angiras & Nancy Koopapaty
- Connie LeMaître
- Liberty Mutual Insurance
- Ted & Kathy Lowrie
- Merriam Vineyards
- Kurt & Martha Mittelstaedt
- Mutual of America
- National Grid
- New England Biolabs
- Dana & Carolyn Pope
- Joanne Quinlan-Roberts & Thomas Roberts
- Raytheon Systems Company
- Reading Cooperative Bank
- Carol Reid & Allen Townsend
- John Riley
- Bernard & Sari Rosman
- Salem Five Bank
- Ryan Skinner
- Smith Purdon Fund
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Joseph & Carol-Ann Sullivan
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Carol Sylvestre
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The Lowell Spinners
The Yoga Tree
Victoria Tomchik
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Ana Vecchi
Dennis & Nicole Vecchi
Daun & Marcia Vecchi
Shauna Venezia
Tyagas Venkatesh
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